# IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

| HOMEVESTORS OF AMERICA, INC.,     | § |                              |
|-----------------------------------|---|------------------------------|
|                                   | § |                              |
| Plaintiff,                        | § |                              |
|                                   | § |                              |
| v.                                | § | Civil Action No. 3:25-cv-271 |
|                                   | § |                              |
| MN GROUP, LLC, also known as SELL | § |                              |
| MY HOUSE FAST CHICAGOLAND and     | § |                              |
| FAST HOME OFFER CHICAGO, and      | § |                              |
| BRETT M. SINGER,                  | § |                              |
| D 4 1                             | § |                              |
| Defendants.                       | § |                              |
|                                   |   |                              |

# **COMPLAINT**

Plaintiff HomeVestors of America, Inc. ("HomeVestors"), the We Buy Ugly Houses® people, files this Complaint against Defendants MN Group, LLC, also known as Sell My House Fast Chicagoland and Fast Home Offer Chicago, and Brett M. Singer for breach of contract, trademark infringement, trademark dilution, false designation of origin, and unfair competition.

# I. PARTIES

- 1. Plaintiff HomeVestors is a Delaware corporation with its principal place of business in Dallas, Texas.
- 2. Defendant MN Group, LLC, also known as Sell My House Fast Chicagoland and Fast Home Offer Chicago, ("MN Group") is an Illinois limited liability company.
  - 3. Defendant Brett M. Singer ("Singer") is an individual who resides in Illinois.

# II. JURISDICTION AND VENUE

- 4. This is an action for trademark infringement and unfair competition arising under 15 U.S.C. §§ 1114 and 1125(a). Accordingly, this Court has subject matter jurisdiction under 28 U.S.C. §§ 1331 and 1338. The Court has supplemental jurisdiction over all state law claims under 28 U.S.C. § 1367.
- 5. Defendants are subject to personal jurisdiction in this district and venue is proper in this district because they have consented to jurisdiction in this Court in the December 22, 2020 Franchise Agreement between MN Group and HomeVestors.

# III. <u>FACTUAL BACKGROUND</u>

# A. MN Group's Franchise Agreement

- 6. On December 22, 2020, MN Group and HomeVestors entered into the Franchise Agreement under which MN Group operated a franchise. *See* Ex. A, Franchise Agreement. This December 22, 2020 Franchise Agreement was a renewal agreement. Singer had be a franchisee of HomeVestors since April 24, 2015.
  - 7. Singer is the owner of MN Group.
- 8. On September 9, 2021, MN Group transferred its franchise license to a third party under the Transfer and Consent Agreement. *See* Ex. B, Transfer and Consent Agreement.
- 9. Under the Transfer and Consent Agreement, Singer and MN Group agreed that they would continue to be responsible for all obligations to HomeVestors arising under the Franchise Agreement prior to the termination of the Franchise Agreement and for all other obligations that survive the termination of the Franchise Agreement.
- 10. Under the Franchise Agreement, upon the termination or expiration of the Franchise Agreement, MN Group was prohibited from directly or indirectly using any "Licensed

Mark," any colorable imitation thereof or other indicia of a HomeVestors business in any manner or for any purpose, and from utilizing for any purpose any trade name, trademark or other commercial symbol that suggests or indicates a connection or association with HomeVestors (collectively, the "Prohibited Conduct").

11. The Franchise Agreement defines "Licensed Mark" as "certain trade names, service marks, trademarks, logos, emblems and indicia of origin."

# B. HomeVestors' Trademark Rights

- 12. HomeVestors is the largest homebuyer in the United States. Since its founding in 1996, HomeVestors' network of approximately 1,000 independently owned and operated franchises has purchased over 150,000 homes throughout the United States. HomeVestors' franchisees, who are located in 47 states and the District of Columbia, build businesses based on buying, rehabbing, selling, and holding residential properties.
- 13. Known as the We Buy Ugly Houses® people, HomeVestors strives to make a positive impact in each of its over 175 markets. In January 2025, HomeVestors was ranked on Entrepreneur's annual Franchise 500 list. HomeVestors was listed on the 2021 Inc. 5000, and has been listed on the prestigious Franchise Business Review's List of Top Franchises 11 times. In 2020, Franchise Times ranked HomeVestors 94<sup>th</sup> on its Top 200 Franchise Chains by Worldwide Sales. HomeVestors recently received a Top Overall Franchise Award from FranchiseHelp, the world's largest independent information resource for prospective franchisees.
- 14. HomeVestors' franchisees often renovate the houses they purchase before selling or renting them to others. Consequently, since at least 2000, HomeVestors has used the mark WE BUY UGLY HOUSES in connection with its franchising and real estate services.

15. HomeVestors is also the owner of more than thirty United States Trademark Registrations for its UGLY family of marks (collectively, the "UGLY HOUSES Marks"), including:

| MARK                                       | REG. NO.                     |
|--|------------------------------|
| WE BUY UGLY HOUSES ®                       | 3,099,814 (Incontestable)    |
| WE BUY UGLY HOUSES ®                       | 2,999,705 (Incontestable)    |
| WE BUY UGLY HOUSES ®                       | 5,467,581                    |
| THE UGLIEST HOUSE OF THE<br>YEAR®          | 5,304,576<br>(Incontestable) |
| UGLIEST<br>HOUSE<br>of The Year            | 5,304,577<br>(Incontestable) |
| THE GOOD, THE BAD AND THE UGLY ®           | 3,350,752<br>(Incontestable) |
| WE BUY THE GOOD, THE BAD AND<br>THE UGLY ® | 3,307,918 (Incontestable)    |
| UG BUYS<br>HOUSES.                         | 3,128,574<br>(Incontestable) |
| UG BUYS UGLY HOUSES ®                      | 2,999,978<br>(Incontestable) |
| UG BUYS UGLY HOUSES ®                      | 2,935,916 (Incontestable)    |

| MARK  | REG. NO.                     |
|---|------------------------------|
| UG SELLS UGLY HOUSES ®                          | 4,786,527<br>(Incontestable) |
| WE SELL UGLY HOUSES ®                           | 4,638,341<br>(Incontestable) |
| I W<br>UGLY<br>HOUSES.®                         | 4,881,433<br>(Incontestable) |
| #WEBUYUGLYHOUSES ®                              | 5,297,521                    |
| I BUY UGLY HOUSES ®                             | 6,259,085                    |
| SELL US YOUR UGLY HOUSE ®                       | 5,919,522                    |
| WE BUY HOUSES, THE GOOD, THE BAD AND THE UGLY ® | 5,919,520                    |
| WE BUY HOUSES, UGLY OR NOT ®                    | 5,919,518                    |
| WE BUY UGLY HOUSES.COM®                         | 5,560,021                    |
| UGLY HOUSE? ®                                   | 5,172,916<br>(Incontestable) |
| UG SELLS HOUSES TOO. ®                          | 3,263,978 (Incontestable)    |
| SOLUTIONS FOR UGLY SITUATIONS                   | 3,188,593<br>(Incontestable) |
| SOLUTIONS FOR UGLY SITUATIONS                   | 3,185,390<br>(Incontestable) |

- 16. Among HomeVestors' federal registered UGLY HOUSES marks are WE BUY UGLY HOUSES (U.S. Reg. Nos. 2,761,385; 2,999,705; 3,099,814; 5,297,521; 5,560,021; 5,467,581), WE BUY THE GOOD, THE BAD AND THE UGLY (U.S. Reg. No. 3,307,918), THE GOOD, THE BAD AND THE UGLY (U.S. Reg. No. 3,350,752), UGLY HOUSE? (U.S. Reg. No. 5,172,916), WE BUY HOUSES, UGLY OR NOT (U.S. Reg. No. 5,919,518), and WE BUY HOUSES, THE GOOD, THE BAD AND THE UGLY (U.S. Reg. No. 5,919,520). *See* Certificate of Registrations attached hereto as Exhibit C and incorporated by reference.
- 17. As noted above, many HomeVestors registrations for the WE BUY UGLY HOUSES marks have become incontestable and constitute conclusive evidence of the validity of the marks, HomeVestors' ownership of the marks, and its exclusive right to use the marks.
- 18. HomeVestors and its franchisees invest significant amounts of time, money, and energy into promoting HomeVestors' services under the UGLY HOUSES Marks. In just the last 10 years, HomeVestors has spent over \$500 million in advertising and promoting the HomeVestors brand using the UGLY HOUSES Marks.
- 19. Only HomeVestors and its independently owned and operated licensed franchisees have the right to use HomeVestors' UGLY HOUSES Marks.
- 20. HomeVestors' franchisees advertise their real estate-related services through print media, billboards, the Internet, and on television and radio. The annual advertising expenditures routinely exceed \$85 million.
- 21. As a result of the extensive advertising and sales, the UGLY HOUSES Marks enjoy significant goodwill among relevant consumers.

22. Due to the longstanding use, extensive advertising, and widespread recognition among the consuming public, HomeVestors' WE BUY UGLY HOUSES mark, as well as HomeVestors' other UGLY HOUSES Marks, have become famous.

# C. <u>Defendants' Wrongful Acts</u>

- 23. Defendants are not licensed HomeVestors franchisees, nor do they have any current affiliation with HomeVestors. Consequently, Defendants are not permitted to use any of the UGLY HOUSES Marks to promote their real estate services.
- 24. Defendants are also direct competitors with HomeVestors in the buying and selling of houses.
- 25. Defendants have used and continue to use the UGLY HOUSES marks or similar variations to advertise their real estate services as explained below.
- 26. Defendants have improperly used the UGLY HOUSES marks in connection with their real estate services, including in advertisements and on their websites as depicted below:



# If You Are Dealing With Ugly House In Chicago

No Need To Worry We Deal With Ugly House In Chicago

In the world of real estate, a new trend is emerging – the rise of "ugly house buyers in Chicago." These companies, also known as real estate investors, have made it their mission to purchase properties in Chicago that are in disrepair or considered unattractive by conventional standards. While this may seem unconventional, ugly house buyers play a vital role in the real estate market, offering homeowners an alternative solution to traditional sales methods.

In this article, we will explore the concept of ugly house buyers in Chicago and how they can benefit both sellers and investors in the real estate industry.

# Finding a Reputable Ugly House Buyer

While the concept of ugly house buyers is promising, it's crucial to work with a reputable company.

Here are some tips for finding a trustworthy buyer:

- a) Research and Reviews: Look for online reviews and testimonials to gauge the company's reputation. Ask for references and speak to previous clients if possible.
- b) Licensing and Accreditation: Ensure that the company is properly licensed and accredited to operate in your area.
- c) Transparency: A reputable ugly house buyer will be transparent about their process, terms, and any fees associated with the transaction.
- d) Professionalism: Professionalism and good communication are key indicators of a reliable buyer. They should be respectful of your needs and provide clear answers to your questions.
- e) Local Presence: Working with a local ugly house buyer in Chicago can be beneficial, as they often have a better understanding of the local market dynamics and property values.

Ugly house buyers in Chicago have become an integral part of the real estate industry, offering an alternative solution for homeowners facing challenging situations. Their ability to turn neglected properties into valuable assets not only benefits sellers but also contributes to the revitalization of neighborhoods. When considering an ugly house buyer in Chicago, be sure to do your due diligence to find a reputable and trustworthy partner in your real estate journey.

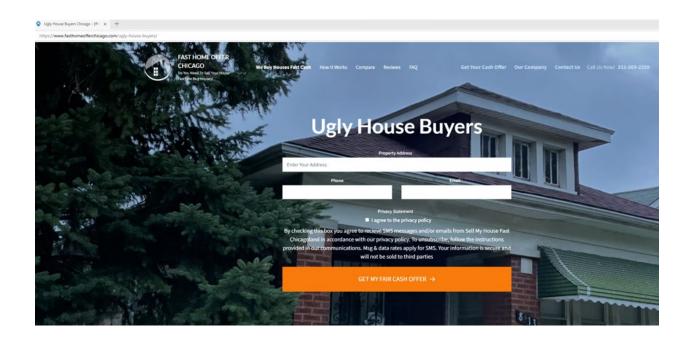


# The Benefits of Selling to Ugly House Buyers

Ugly house buyers offer a lifeline to homeowners burdened with unsightly properties. We buy ugly houses in Chicago and near area Cicero, Bolingbrook, Oak Lawn, Berwyn, Des Plaines, Orland Park.

#### Here are some compelling benefits of considering them as a selling option:

- a) Quick and Hassle-Free Sales: Ugly house buyers in Chicago specialize in fast transactions. They are well-versed in dealing with properties in need of significant repair and can close deals in a matter of weeks, not months.
- b) Cash Offers: Most ugly house buyers offer cash for the properties they purchase in Chicago. This can be especially advantageous for homeowners looking to quickly resolve financial or personal issues.
- c) No Need for Repairs: Ugly house buyers take the property as-is, sparing the seller from investing in costly repairs or renovations.
- d) Avoiding Real Estate Agent Fees: When you sell to an ugly house buyer in Chicago, you typically avoid paying real estate agent commissions, which can be a substantial cost savings.
- e) Help in Distressed Situations: Ugly house buyers often work with homeowners who are facing financial difficulties, foreclosure, divorce, or inherited an unwanted property. They provide a lifeline for those who need to sell quickly and move on with their lives.



- 27. Defendants' use of the UGLY HOUSES Marks to advertise their real estate services constitutes Prohibited Conduct under the Franchise Agreement.
- 28. Defendants' conduct also confuses and deceives consumers into believing that Defendants are affiliated with HomeVestors. Defendants' intent to confuse consumers (1) harms HomeVestors' reputation, (2) misappropriates business opportunities and profits intended for HomeVestors and its franchisees, (3) dilutes HomeVestors' famous marks, and (4) drives up advertising costs for HomeVestors.
  - 29. Upon information and belief, there has been actual confusion.
- D. Defendants Have Willfully and Intentionally Infringed Upon HomeVestors' Marks.

- 30. On September 9, 2021, MN Group and Singer signed an agreement, under which they acknowledge that they could not use the Licensed Marks, which includes the UGLY HOUSES Marks.
- 31. Defendants do not have a license to use HomeVestors' UGLY HOUSES Marks. Defendants' actions have injured, and if permitted to continue, will irreparably injure HomeVestors, its franchisees, the HomeVestors UGLY HOUSES Marks, the goodwill associated with those marks, and HomeVestors' reputation for quality services in the following ways:
  - (a) Defendants have knowingly, willfully, and/or intentionally acted in a manner that is likely to cause confusion, mistake, or deception as to the source, origin, sponsorship, authorization, or affiliation of Defendants' real estate services;
  - (b) Defendants have deliberately interfered with and damaged, and will continue to damage HomeVestors' relationship with customers, potential customers, and users of HomeVestors' services and other products; and
  - (c) Defendants' actions have harmed HomeVestors' reputation and goodwill.
- 32. HomeVestors has no adequate remedy at law for many of these injuries, and thus seeks injunctive relief to end the continuing wrongful acts of Defendants.

# IV. CLAIMS FOR RELIEF

## A. COUNT I: Breach of Contract

- 33. HomeVestors realleges and incorporated by reference the allegations set forth in all proceeding paragraphs.
- 34. HomeVestors has performed all of its obligations under the Franchise Agreement and the Transfer and Consent Agreement, and all conditions precedent to Defendants' performance have been performed, will be performed, or have been waived.
- 35. The agreements required Defendants to refrain from engaging in Prohibited Conduct, as defined in the Franchise Agreement.

- 36. Defendants have materially breached the agreements. As explained above, Defendants have directly or indirectly used the Licensed Marks or any colorable imitation thereof or other indicia of a HomeVestors business and utilized for any purpose any trade name, trademark or other commercial symbol that suggests or indicates a connection or association with HomeVestors.
- 37. HomeVestors has been damaged and seeks all remedies to which it may be entitled, including (but not limited to) monetary damages, declaratory and injunctive relief, and attorneys' fees and costs.

# B. COUNT II: Trademark Infringement Under the Lanham Act, 15 U.S.C. § 1114

- 38. HomeVestors realleges and incorporated by reference the allegations set forth in all proceeding paragraphs.
- 39. HomeVestors is the owner of valid and subsisting U.S. registrations for the UGLY HOUSES Marks identified above.
- 40. Defendants' wrongful and unauthorized use in commerce of the UGLY HOUSES Marks to promote, market or sell their franchising and/or real estate services constitutes trademark infringement under 15 U.S.C. § 1114, as it is likely to cause confusion, mistake or deception.
- 41. Defendants' intentional and willful infringement of the UGLY HOUSES Marks has caused, and will continue to cause, damage to HomeVestors, and is causing irreparable harm to HomeVestors for which there is no adequate remedy at law. Therefore, HomeVestors is entitled to injunctive relief against Defendants.
- 42. HomeVestors is entitled to recover Defendants' profits, its actual damages, and the costs of this action. HomeVestors is further entitled to recover treble damages and attorneys' fees under 15 U.S.C. § 1117, as this is an exceptional case due to Defendants' willful conduct.

# C. COUNT III: False Designation of Origin and Unfair Competition Under the Lanham Act, 15 U.S.C. § 1125(c)

- 43. HomeVestors realleges and incorporates by reference the allegations set forth in the preceding paragraphs.
- 44. HomeVestors is the owner of valid U.S. registrations for the UGLY HOUSES Marks identified above.
- 45. The UGLY HOUSES Marks are distinctive marks that are associated with HomeVestors and exclusive identify HomeVestors' business and services.
- 46. Defendants have used, and continue to use, in commerce one or more words, terms, names, symbols, devices, designs and combinations thereof and/or false descriptions of origin that are likely to cause confusion, or to cause mistake, or to deceive as to the affiliation, connection, or association of Defendants with HomeVestors and/or as to the origin, sponsorship, or approval of the services and products and commercial activities of Defendants, and thus constitute trademark infringement, false designation of origin, and unfair competition with respect to the UGLY HOUSES Marks, in violation of the Lanham Act, 15 U.S.C. § 1125(a)(1)(A).
- 47. The actions of Defendants described above have at all times relevant to this action been willful and intentional.
- 48. As a result of Defendants' actions, HomeVestors has been damaged and will continue to be damaged. HomeVestors is entitled to recover Defendants' profits, its actual damages, and the costs of this action. HomeVestors is further entitled to recover treble damages and attorneys' fees under 15 U.S.C. § 1117, as this is an exceptional case due to Defendants' willful conduct.

# D. COUNT IV: Dilution under the Lanham Act, 15 U.S.C. § 1125

49. HomeVestors realleges and incorporated by reference the allegations set forth in all

proceeding paragraphs.

- 50. Based at least on the distinctiveness of the UGLY HOUSES Marks, the duration and extent of advertising featuring the UGLY HOUSES Marks, the geographic area in which HomeVestors franchisees advertise their real estate-related services under the UGLY HOUSES Marks, the nature of the trade channels used to market such real estate-related services under the UGLY HOUSES Marks compared to the trade channels through which Defendants' market, intend to market, or are likely to market their services, the degree of public recognition of the UGLY HOUSES Marks, and HomeVestors' numerous federal registrations for the UGLY HOUSES Marks, the UGLY HOUSES Marks have become famous, as that term is used in Section 43(c) of the Lanham Act, and have been famous for years.
- 51. Defendants' actions described above, all occurring after the UGLY HOUSES Marks became famous are likely to cause dilution of the famous UGLY HOUSES Marks in violation of Section 43(c) of the Lanham Act, 15 U.S.C.A. § 1125(c).
- 52. HomeVestors has sustained damage as a direct and proximate result of Defendants' dilution in an amount to be proven at trial.

## <u>APPLICATION FOR PERMANENT INJUNCTION</u>

- 53. HomeVestors realleges and incorporates by reference the allegations set forth in the preceding paragraphs.
- 54. Defendants, unless enjoined, will continue to misrepresent to or mislead the public into believing that their services are sponsored by, approved by, affiliated with, associated with, or originated by HomeVestors. Defendants will continue to infringe the UGLY HOUSES Marks by using those marks or confusingly similar variations, to identify Defendants' competitive franchising and real estate services in violation of the Lanham Act.

- 55. These actions entitle HomeVestors to a permanent injunction, upon hearing, enjoining Defendants and their officers, agents, servants, employees, franchisees, and attorneys, and all persons in active concert or in participation with Defendants from:
  - (a) Representing Defendants' services are in any way sponsored by, approved by, affiliated with, or originated by HomeVestors;
  - (b) Using any of the UGLY HOUSES Marks or any confusingly similar variation thereof, alone or in combination with other words, as a trademark, service mark, corporate name, trade name, name component, domain name or domain name component, source codes, trade dress, or to otherwise market, advertise, or identify Defendants' services; and
  - (c) Otherwise competing unfairly with HomeVestors or injuring its business reputation in any manner.
- 56. For these actions, there is no adequate remedy at law. HomeVestors is therefore entitled to permanent injunctive relief against Defendants.

## PRAYER FOR RELIEF

WHEREFORE, HomeVestors respectfully prays that the Court enter judgment in its favor on each and every claim for relief set forth above and award it relief against Defendants including, but not limited to:

- (1) Actual, treble, and exemplary damages;
- (2) In accordance with 15 U.S.C. § 1116, issue a permanent injunction enjoining Defendants and Defendants' officers, agents, servants, employees, franchisees, if any, and attorneys, and all persons in active concert or participation with Defendants from the acts described in this Complaint;
- (3) Order Defendants and Defendants' officers, agents, servants, employees, franchisees, if any, and attorneys, and all persons in active concert or participation with Defendants to identify all third parties to whom Defendants have represented an ownership, affiliation, association, or sponsorship with the UGLY HOUSES Marks and to whom Defendants have distributed any type of materials incorporating the UGLY HOUSES Marks;
- (4) Order Defendants and Defendants' officers, agents, servants, employees, franchisees, if any, and attorneys, and all persons in active concert or participation with Defendants to identify all other advertisements containing the UGLY

# **HOUSES Marks**;

- (5) Order Defendants to provide an accounting of all sales, revenues, and profits related to Defendants' services that infringe the UGLY HOUSES Marks and that are falsely designated as being sponsored by, approved by, affiliated with, or associated with HomeVestors;
- (6) In accordance with 15 U.S.C. § 1118, order all materials in Defendants' possession or control bearing the UGLY HOUSES Marks be surrendered for destruction;
- (7) In accordance with 15 U.S.C. §§ 1117(a) and (d), award HomeVestors all of Defendants' profits from the aforesaid acts of trademark infringement, and unfair competition;
- (8) In accordance with 15 U.S.C. §§ 1117(b) and (c), award HomeVestors the maximum statutory damages for Defendants' counterfeiting of the UGLY HOUSES Marks.
- (9) In accordance with 15 U.S.C. § 1117(a), find this case to be exceptional in HomeVestors' favor and award HomeVestors its reasonable attorney's fees, costs, and expenses of this action;
- (10) Award HomeVestors its costs and pre-judgment and post-judgment interest at the maximum allowable interest rate;
- (11) Order that Defendants must file with the Court and serve on HomeVestors' counsel within 30 days after entry of the injunction, a written report, sworn under oath, setting forth in detail the manner and form in which Defendants has complied with the injunction; and
- (12) Grant HomeVestors such other relief, at law or in equity, to which it is justly entitled.

Dated: February 3, 2025 Respectfully submitted:

# HOLLAND & KNIGHT LLP

By: /s/ Justin S. Cohen

Justin S. Cohen

Texas Bar No. 24078356 Justin.Cohen@hklaw.com

Dina W. McKenney

Texas Bar No. 24092809 Dina.McKenney@hklaw.com

One Arts Plaza 1722 Routh St., Suite 1500 Dallas, Texas 75201 214.969.1700

Attorneys for HomeVestors of America, Inc.